

1 Laura Kabler Oswell (State Bar No. 241281)
SULLIVAN & CROMWELL LLP
2 1870 Embarcadero Road
Palo Alto, CA 94303
3 Telephone: (650) 461-5600
Facsimile: (650) 461-5700

4 Garrard R. Beeney (*pro hac vice*)
5 SULLIVAN & CROMWELL LLP
125 Broad Street
6 New York, New York 10004
Telephone: (212) 558-4000
7 Facsimile: (212) 558-3588

8 *Attorneys for Plaintiff*

9 Jon L. Rewinski (State Bar No. 116124)
LOCKE LORD LLP
10 300 South Grand Avenue, Suite 2600
Los Angeles, CA 90071
11 Telephone: (213) 485-1500
Facsimile: (213) 485-1200

12 Bryan Harrison (*pro hac vice*)
13 LOCKE LORD LLP
Terminus 200, Suite 1200
14 3333 Piedmont Road, N.E.
Atlanta, Georgia 30305
15 Telephone: (404) 870-4600
Facsimile: (404) 872-4457

16
17 *Attorneys for Defendant*

18 [Additional counsel on signature page]

19 **UNITED STATES DISTRICT COURT**
20 **NORTHERN DISTRICT OF CALIFORNIA**

21
22 VIA LICENSING CORPORATION,
23 Plaintiff,
24 v.
25 HAIER AMERICA TRADING, LLC,
26 Defendant.

Case No. 3:17-cv-03485-RS

STIPULATION AND ~~[PROPOSED]~~
ORDER RE: PRODUCTION OF
DOCUMENTS AND
ELECTRONICALLY STORED
INFORMATION

1 Upon the stipulation of the parties, the Court ORDERS as follows:

2 **I. PURPOSE**

3 1. This Stipulation and Order Regarding Production of Documents and
4 Electronically Stored Information (the “ESI Protocol”) will govern the production of documents
5 and electronically stored information (“ESI”) by the parties in the above-captioned action as a
6 supplement to the Federal Rules of Civil Procedure, this Court’s Guidelines for the Discovery of
7 Electronically Stored Information, and any other applicable orders and rules.

8 **II. MODIFICATION**

9 2. This ESI Protocol may be modified in the Court’s discretion or by
10 stipulation.

11 **III. PRODUCTION OF DOCUMENTS ORIGINATING AS PAPER**

12 3. The following specifications govern the production of documents
13 originating as paper:

14 4. **TIFFs.** Documents should be produced as single-page, black and white,
15 group IV TIFFs imaged at 300 dpi. Bates numbers, confidentiality designations (in accordance
16 with the protective order governing the case), and redactions (to the extent they are necessary)
17 should be burned into the image. TIFF image files should be provided in an “Images” folder.

18 5. **Unitizing Documents.** In scanning paper documents, distinct documents
19 should not be merged into a single record, and single documents should not be split into multiple
20 records (*i.e.*, paper documents should be logically unitized). As an example, the documents
21 contained in a binder should be produced in the same order in which they appear in the binder.
22 The parties will undertake reasonable efforts to have their vendors logically unitize documents
23 correctly, maintain parent-child relationships, and will commit to address situations of
24 improperly unitized documents.

25 6. **OCR.** The producing party shall use optical character recognition
26 (“OCR”) to digitize the text of documents originating as paper. Text shall be provided on a
27 document-level in an appropriately formatted text file (.txt) that is named to match the first Bates
28 number of the document. Text files should be provided in a “Text” folder. To the extent that a

document is redacted, the text files should not contain the text of the redacted portions.

7. **Unique IDs.** Each TIFF image should have a unique filename, which corresponds to the Bates number of that page. The filename should not contain any blank spaces and should be zero-padded (*e.g.*, ABC-000001), taking into consideration the estimated number of pages to be produced. If a Bates number or set of Bates numbers is skipped in a production, the producing party will so note in a cover letter or production log accompanying the production.

8. **Data Load Files.** Documents should be provided with an Opticon Cross-Reference File and Concordance data load file using standard Concordance delimiters:

- a. Field Separator: ASCII character 20 (“**¶**”);
- b. Quote: ASCII character 254 (“**”**”); and
- c. New Line: ASCII character 174 (“**®**”).

Concordance-compatible image and data load files should be provided in a “Data” folder.

9. **Metadata.** Appendix 1 sets forth the minimum metadata fields that must be produced to the extent that metadata exists for a particular document. To the extent that such metadata does not exist, is not reasonably accessible or available, or would be unduly burdensome to collect, nothing in this ESI Protocol shall require any party to extract, capture, collect, or produce such data.

IV. PRODUCTION OF EMAIL AND ESI

10. **TIFFs.** Documents should be produced as single-page, black and white, group IV TIFFs imaged at 300 dpi. The document’s original orientation should be maintained (*i.e.*, portrait to portrait and landscape to landscape). Bates numbers, confidentiality designations (in accordance with the protective order governing the above-captioned action), and redactions (to the extent they are necessary) should be burned into the image. TIFF image files should be provided in an “Images” folder.

11. **Extracted Text Files.** For each electronic document, a text file (not OCR text) should be provided along with the TIFF. The full text of native files should be extracted directly from the native file and should be delivered in an appropriately formatted text file (.txt)

1 that is named to match the first Bates number of the document. Text files should be provided in
2 a “Text” folder. To the extent that a document is redacted, the text files should not contain the
3 text of the redacted portions.

4 12. **Unique IDs.** Each image should have a unique filename, which
5 corresponds to the Bates number of that page. The filename should not contain any blank spaces
6 and should be zero-padded (*e.g.*, ABC-000001), taking into consideration the estimated number
7 of pages to be produced. If a Bates number or set of Bates numbers is skipped in a production,
8 the producing party will so note in a cover letter or production log accompanying the production.

9 13. **Parent-Child Relationships.** The relationship between attachments,
10 enclosures, embedded files, and/or exhibits to any parent document shall be preserved. The
11 child-document(s) should be consecutively produced immediately after the parent-document,
12 except attachments withheld on privilege grounds, which will be indicated on the associated
13 privilege log and the withheld attachment will be replaced with a slip sheet stating “Document
14 withheld for privilege.”

15 14. **Native Format.** The processed native for all spreadsheets (*i.e.*, MS Excel,
16 .CSV, or similar) and electronic information containing audio or visual components should be
17 produced and linked to the database by the above metadata field “Path to Native File.” The
18 requesting party may ask for certain other documents and/or databases initially produced in their
19 petrified (TIFF or PDF) format to be produced in their native format in the event that the
20 petrified format is not reasonably usable, and the parties will meet and confer in good faith
21 regarding the form of production of that information. The requesting party shall identify the
22 documents by their Bates numbers and the documents should be produced in their unaltered
23 native format, subject to any meet and confer discussions conducted by the parties.

24 15. To the extent that a native spreadsheet must be redacted, the producing
25 party may redact either the native file or produce TIFF images with burned in redactions in lieu
26 of a Native File and TIFF placeholder image. If redacting TIFF images, the producing party
27 should make reasonable efforts to ensure that it, or its ediscovery vendor, (1) reveals hidden cells
28 prior to converting the document to TIFF; (2) clears any filters that may conceal information;

(3) adjusts column widths so that numbers do not appear as “#####”; (4) ensures that column and row headings print; and (5) ensures that the tab name appears in the header or footer of the document.

16. **Request for Native Files.** Other than as specifically set forth above, a producing party need not produce documents in native format. If good cause exists for the receiving party to request production of certain documents in native format, the receiving party may request production in native format by providing (1) a list of the Bates numbers of documents it requests to be produced in native format; and (2) an explanation of the need for reviewing such documents in native format. The producing party shall not unreasonably deny such requests, but will meet and confer in good faith with the requesting party concerning the format of production. Each document produced in response to such requests shall be produced with a “Link to Native Path” entry in the data load file indicating the relative file path to each Native File on the production media, and all extracted text and applicable metadata fields set forth in paragraph 21, subject to any meet and confer discussions conducted by the parties.

17. **Track Changes and Comments.** To the extent that a document contains tracked changes or comments, those tracked changes and comments should be preserved when images of the document are created.

18. **Password Protected Files.** The producing party shall produce passwords for any non-privileged password-protected files to the extent the passwords are reasonably available.

19. **System Files.** Common system and program files as defined by the NIST library (which is commonly used by-discovery vendors to exclude system and program files from document review and production) need not be processed, reviewed, or produced.

20. **Data Load Files.** Documents should be provided with an Opticon Cross-Reference File and Concordance data load file using standard Concordance delimiters:

- a. Field Separator: ASCII character 20 (“**¶**”);
- b. Quote: ASCII character 254 (“**”**”); and
- c. New Line: ASCII character 174 (“**®**”).

Concordance-compatible image and data load files should be provided in a “Data” folder. Parties have the option to exchange sample load files. If this exchange occurs, the receiving party will have 14 days to respond with load file change requests. Nothing in this ESI Protocol will limit the parties from discussing load file changes throughout the course of the litigation.

21. **Metadata.** Appendix 1 sets forth the minimum metadata fields that must be produced to the extent that metadata exists for a particular document. To the extent that such metadata does not exist, is not reasonably accessible or available, or would be unduly burdensome to collect, nothing in this ESI Protocol shall require any party to extract, capture, collect or produce such data. The parties are not obligated to populate manually any metadata fields.

22. **Deduplication.** Documents may be globally de-duplicated at the family-group level.

V. PRODUCTION OF DATABASES AND OTHER STRUCTURED DATA

23. If a database or other source of structured data contains responsive information, the parties should meet and confer to determine a mutually agreeable format for producing the database or other structured data or an appropriate alternative means for producing information sought from the structured data.

VI. PRODUCTION OF AUDIO AND VIDEO RECORDINGS

24. If audio and/or video recordings are responsive, the parties should meet and confer to determine a mutually agreeable format for producing the audio and/or video recording.

VII. PROCESSING OF THIRD-PARTY DOCUMENTS

25. A party that issues a non-party subpoena (“Issuing Party”) shall include a copy of this ESI Protocol with the subpoena and request that the non-party produce documents in accordance with the specifications set forth herein.

26. The Issuing Party may request that the non-party simultaneously produce documents to the Issuing Party and all other parties. If the non-party produces documents only

1 to the Issuing Party, to the extent practical given the data volume, productions by a non-party
2 should be produced by the Issuing Party to all other parties within seven days of the non-party's
3 production to the Issuing Party.

4 27. Nothing in this ESI Protocol is intended to or should be interpreted as
5 narrowing, expanding, or otherwise affecting the rights of the parties or non-parties to object to a
6 subpoena.

7 **VIII. DOCUMENTS PROTECTED FROM DISCOVERY**

8 28. Pursuant to Federal Rule of Evidence 502(d), the production of a
9 privileged or work-product-protected document, whether inadvertent or otherwise, is not a
10 waiver of privilege or protection from discovery in this case or in any other federal or state
11 proceeding. For example, the mere production of privileged or work-product-protected
12 documents in this case as part of a mass production is not itself a waiver in this case or in any
13 other federal or state proceeding.

14 29. Communications subject to a claim of privilege that post-date the filing of
15 the complaint need not be placed on a privilege log.

16 30. The parties shall meet and confer regarding the scope and timing for
17 identifying documents or other information withheld from production on the basis of the
18 attorney-client privilege or any other applicable privilege or protection from disclosure.

19 **IX. MISCELLANEOUS PROVISIONS**

20 31. The following specifications govern the production of all documents
21 regardless of source, unless otherwise noted in this ESI Protocol:

22 32. **Custodian or Originating Source.** The custodian or originating source
23 shall be identified in the Custodian field of the database load files. Documents found in the
24 possession of a natural person (or on a natural person's hardware or storage media) should be
25 produced in such fashion as to identify the natural person. Documents found in the possession of
26 a department, group, entity, or other common facility (*e.g.*, office, file room, archive, network
27 storage, file share, back-up, hard drive, etc.) should be produced in such a fashion as to identify
28 the department, group, entity, or facility. A producing party shall use a uniform description of a

1 particular custodian across productions.

2 33. **Color.** Documents containing color need not be produced in color in the
3 first instance. However, if good cause exists for the receiving party to request production of
4 certain documents in color, the receiving party may request production of such documents in
5 color by providing (1) a list of the Bates numbers of documents it requests to be produced in
6 color format; and (2) an explanation of the need for production in color format. The producing
7 party shall not unreasonably deny such requests, but will meet and confer in good faith with the
8 requesting party concerning the format of production.

9 34. **Foreign Language.** Foreign language text files and metadata should be
10 delivered with the correct encoding to enable the preservation of the documents' original
11 language.

12 35. **Production Media.** The preferred means of producing documents is via
13 secure FTP or a secure file sharing site. However, documents may also be produced via CD,
14 DVD, thumb drive, or hard drive if the size of the production exceeds the size limitations
15 applicable to the producing party's secure FTP or file sharing site.

16 36. **Encrypted Data.** To the extent data is encrypted before it is produced,
17 the producing party shall contemporaneously transmit the credentials necessary to decrypt the
18 data.

19 37. **Non-Waiver.** Nothing in this ESI Protocol shall be interpreted to require
20 disclosure of irrelevant information or relevant information protected by the attorney-client
21 privilege, work-product doctrine, or any other applicable privilege or immunity. The parties do
22 not waive any objections to the production, discoverability, admissibility, or confidentiality of
23 documents.

24 38. **Protective Order.** All productions are subject to the Stipulated Protective
25 Order entered by the Court in this Action.

26 **X. MEET AND CONFER**

27 39. **Good Faith Resolution of Disputes.** The parties shall make good faith
28 efforts to comply with and resolve any differences concerning compliance with this ESI

1 Protocol. If a producing party, notwithstanding their good faith efforts, cannot comply with any
2 material aspect of this ESI Protocol or if compliance with such material aspect would be
3 unreasonable, such party shall inform the requesting party in writing a reasonable time before the
4 date of production as to why compliance with the ESI Protocol is impossible or unreasonable.
5 No party may seek relief from the Court concerning compliance with the ESI Protocol unless it
6 has conferred in good faith with the affected parties.

7 40. The parties agree that in responding to an initial Federal Rule of Civil
8 Procedure 34 request that may require the production of ESI, or earlier if appropriate, they will
9 meet and confer about methods to search ESI in order to identify ESI that is subject to
10 production in discovery and filter out ESI that is not subject to discovery.

11
12 **IT IS SO STIPULATED**, through Counsel of Record.

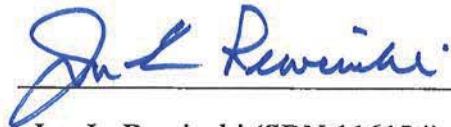
13 
14

15 Laura Kabler Oswell (SBN 241281)
16 SULLIVAN & CROMWELL LLP
17 1870 Embarcadero Road
18 Palo Alto, CA 94303
19 Telephone: (650) 461-5600
20 Facsimile: (650) 461-5700

21 Garrard R. Beeney (*pro hac vice*)
22 SULLIVAN & CROMWELL LLP
23 125 Broad Street
24 New York, New York 10004
25 Telephone: (212) 558-4000
26 Facsimile: (212) 558-3588

27 Antonia Stamenova-Dancheva (SBN 268292)
28 SULLIVAN & CROMWELL LLP
1888 Century Park East, Suite 2100
Los Angeles, California 90067
Telephone: (310) 712-6600
Facsimile: (310) 712-8800

Attorneys for Plaintiff

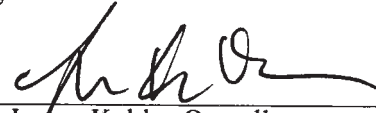


Jon L. Rewinski (SBN 116124)
Jamie M. Cheng (SBN 298750)
LOCKE LORD LLP
300 South Grand Avenue, Suite 2600
Los Angeles, CA 90071
Telephone: (213) 485-1500
Facsimile: (213) 485-1200

Bryan Harrison (*pro hac vice*)
LOCKE LORD LLP
Terminus 200, Suite 1200
3333 Piedmont Road, N.E.
Atlanta, Georgia 30305
Telephone: (404) 870-4600
Facsimile: (404) 872-4457

Attorneys for Defendant


1
2 I, Laura Kabler Oswald, am the ECF user whose ID and password are being used
3 to file this Stipulated Protective Order. In compliance with General Order No. 45, X.B., I hereby
4 attest that Jon L. Rewinski has concurred in this filing.

5
6 
Laura Kabler Oswald

7
8 * * *

9 **IT IS ORDERED** that the forgoing Agreement is **APPROVED**.

10
11 Dated: 2/20/18

12 
13 RICHARD SEEBORG
14 UNITED STATES DISTRICT JUDGE
15
16
17
18
19
20
21
22
23
24
25
26
27
28

Appendix 1

ESI Metadata and Coding Fields

Field	Description
BegBates	Beginning Bates number of the document.
EndBates	Ending Bates number of the document.
BegAttach	Beginning Bates number of the attached documents.
EndAttach	Ending Bates number of the attached documents.
Page Count	Total number of pages in the document.
Attachment Count	Number of attachments.
Custodian	Natural person, group, department, entity, etc. in whose possession the document was found.
Paper	“Yes” to indicate that this document originated as paper. Otherwise, this field should be null.
NativeLink	Relative file path to each native document in the production.
Hash Value	MD5 or SHA-1 Hash value, unique document identifier.
Confidential	“Confidential” to indicate that the document has been designated Confidential. “Highly Confidential” to indicate that the document has been designated Highly Confidential. Otherwise, this field should be null.
Author	Author field extracted from the metadata of the native file.
From	Email sender.
To	Person to whom an email is addressed.
CC	Recipient(s) of “carbon copies” of the email message.
BCC	Recipient(s) of “blind carbon copies” of the email message.
Subject	Subject field extracted from the metadata of the native file.
Sent Date	Date the email message was sent (produced in “MM/DD/YYYY” format).
Sent Time	Time the email message was sent (produced in “HH:MM” military time format) normalized to Pacific Standard Time.
Has Attachments	Indicates that an email has attachments.
File Extension	File extension of document (.msg, .doc, .xls, etc.).
File Name	Name of original file.
Date Modified	For non-emails (produced in “MM/DD/YYYY” format).
Date Created	For non-emails (produced in “MM/DD/YYYY” format).